

**HOUSE SUMMARY OF SENATE AMENDMENTS**

House Bill No. 754 by Representative Foil

ECONOMIC DEVELOPMENT: Provides relative to certain veteran-owned small  
entrepreneurships

**Synopsis of Senate Amendments**

1. Adds "personal services, professional services, consulting services, or social services" to the types of state agreements included in the definition of "contract" provided for in present law.
2. Adds "personal services, professional services, consulting services, or social services" to the list of things that may be obtained pursuant to the definition of "procurement" provided for in present law.
3. Adds "personal services" and "social services" to the list of goods and services which an agency may purchase from a certified small entrepreneurship pursuant to present law relative to competitive source selection.
4. Removes the requirement that goods and services be purchased "directly" from a certified small entrepreneurship relative to competitive source selection.
5. Removes "under an agency's discretionary purchasing authority" from present law relative to competitive source selection when purchasing from a certified small entrepreneurship.
6. Changes "An allowance for at least ten percent" to "No more than ten percent" relative to evaluation points awarded for the use of small entrepreneurships as subcontractors.
7. Changes "An allowance for ten percent" to "Ten percent" relative to evaluation points awarded to a certified small business entrepreneurship.
8. Makes the awarding of evaluation points in compliance with percentages provided in proposed law mandatory.
9. Removes reference to present law as obsolete.
10. Adds "personal services" and "social services" to the list of goods and services which an agency may purchase from a certified veteran and service-connected disabled veteran owned small entrepreneurship pursuant to present law relative to competitive source selection.
11. Removes the requirement that goods and services be purchased "directly" from a certified veteran and service-connected disabled veteran owned small entrepreneurships relative to competitive source selection.
12. Removes "under an agency's discretionary purchasing authority" from present law relative to competitive source selection when purchasing from a certified veteran and service-connected disabled veteran small entrepreneurship.

13. Changes "An allowance for at least ten percent" to "No more than twelve percent" relative to evaluation points awarded for the use of veteran and service-connected disabled veteran-owned small entrepreneurship as subcontractors.
14. Changes the maximum amount of average annual gross receipts a business may have, and still qualify as veteran and service-connected disabled veteran-owned small entrepreneurship, from five million dollars to six million dollars per year for nonconstruction operations.
15. Removes the requirement that maximum amounts provided in present law be annually adjusted according to the Consumer Price Index.
16. Makes technical changes.

### **Digest of Bill as Finally Passed by Senate**

Present law sets forth provisions for Louisiana Initiative for Small Entrepreneurships (The Hudson Initiative).

Present law provides definitions, including "contract" and "procurement".

Proposed law adds personal services, professional services, consulting services, or social services to definitions of "contract" and "procurement".

Present law relative to competitive source selection provides that methods of source selection which may be utilized by an agency to satisfy a state goal for contracting with small entrepreneurship includes the purchase of goods, operating services, major repairs, personnel services, professional services, consulting services, and public works directly from a certified small entrepreneurship under an agency's discretionary purchasing authority.

Proposed law provides that methods of source selection includes the purchase of goods, operating services, major repairs, personal services, professional services, consulting services, social services and public works from a certified small entrepreneurship.

Present law provides that an allowance for at least 10% of the total evaluation points in a request for proposal be awarded to an offeror demonstrating a good faith effort to use small entrepreneurship as subcontractors.

Proposed law provides that no more than 10% of the total evaluation points in a request for proposal shall be awarded to an offeror who is a certified small business entrepreneurship.

Present law provides an allowance for 10% of the total evaluation points in a request for proposal be awarded to an offeror who is a certified small business entrepreneurship.

Proposed law provides that 10% of the total evaluation points in a request for proposal (RFP) shall be awarded to an offeror who is a certified small business entrepreneurship.

Present law provides that the commissioner of administration shall conduct a training program that includes state procurements governed by Chapters 16 and 17 of present law. Proposed law deletes reference to Chapter 16 as obsolete.

Present law also provides relative to the Louisiana Initiative for Veteran and Service-Connected Disabled Veteran-Owned Small Entrepreneurships.

Present law provides definitions, including "contract" and "procurement". Proposed law includes within such definitions personal services, professional services, consulting services,

or social services. Also deletes reference to Chapter 16 of present law as obsolete.

Present law provides relative to competitive source selection and that an allowance for at least 10% of the total evaluation points in a request for proposal be awarded to an offeror demonstrating a good faith effort to use veteran and service-connected disabled veteran-owned small entrepreneurship as subcontractors.

Proposed law provides that no more than 12% of the total evaluation points in a request for proposal shall be awarded to an offeror.

Present law provides that 10% of the total evaluation points in a request for proposal shall be awarded to an offeror who is a certified veteran and service-connected disabled veteran-owned small business entrepreneurship. Proposed law provides that 12% of the total evaluation points in a request for proposal shall be awarded to an offeror who is a certified veteran and/or service-connected disabled veteran-owned small business entrepreneurship.

Present law provides that secretary of Dept. of Economic Development shall certify businesses as veteran and service-connected disabled veteran-owned small entrepreneurship. Defines such entrepreneurship, including that the entity together with any of its affiliate entities has fewer than 50 full-time employees with average annual gross receipts not exceeding 10 million dollars per year for construction operations and 5 million dollars per year for nonconstruction operations, for each of the previous three tax years.

Proposed law changes 5 million to 6 million and retains remainder of present law.

Effective upon signature of governor or lapse of time for gubernatorial action.

(Amends R.S. 39:2002(3) and (7), 2005(2), (5) and (6), 2007(D)(1), 2171(B), 2172(3) and (7), 2173, 2175(2), (5), and (6), 2176(A)(4) and 2177(D))