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Histill Notes		Proposed Amd.:					
Date: April 23, 2017	2:56 PM	Sub. Bill For.:					
Dept./Agy.: Revenue	2.30111	F	Author:	HOFFM	IANN		
Subject: Tax Increase On V	apor Products and Electronic Cigarettes	Α	nalyst:	Greg A	lbrecht	•	
ΤΑΧ/ΤΟΒΑССО ΤΑΧ	OR +\$1,200,000 GF RV See Not	e			F	Page 1	of 1

Levies an additional state excise tax on vapor products and electronic cigarettes

<u>Present law</u> levies an excise tax of 5¢ per milliliter of consumable nicotine liquid solution or other material containing nicotine used in vapor products and electronic cigarettes.

<u>Proposed law</u> increases the tax rate by 8¢, to 13¢ per milliliter. Applicable to products purchased by dealers on and after July 1, 2017, and does not apply to existing inventories of product.

EXPENDITURES	<u>2017-18</u>	<u>2018-19</u>	2019-20	<u>2020-21</u>	2021-22	<u>5 -YEAR TOTAL</u>
State Gen. Fd.	\$0	\$0	\$0	\$0	\$0	\$0
Agy. Self-Gen.	\$0	\$0	\$0	\$0	\$0	\$0
Ded./Other	\$0	\$0	\$0	\$0	\$0	\$0
Federal Funds	\$0	\$0	\$0	\$0	\$0	\$0
Local Funds	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Annual Total	\$0	\$0	\$0	\$0	\$0	\$0
REVENUES	2017-18	2018-19	2019-20	<u>2020-21</u>	2021-22	<u>5 -YEAR TOTAL</u>
State Gen. Fd.	\$1,200,000	\$1,200,000	\$1,200,000	\$1,200,000	\$1,200,000	\$6,000,000
Agy. Self-Gen.	\$0	\$0	\$0	\$0	\$0	\$0
Ded./Other	\$0	\$0	\$0	\$0	\$0	\$0
Federal Funds	\$0	\$0	\$0	\$0	\$0	\$0
Local Funds	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Annual Total	\$1,200,000	\$1,200,000	\$1,200,000	\$1,200,000	\$1,200,000	\$6,000,000

## **EXPENDITURE EXPLANATION**

The Dept. of Revenue will incur costs associated with designing, modifying, and testing the tax processing system. These costs are typically estimated in the tens of thousands of dollars of staff time (\$26,000 in this case). An assessment of the cumulative need resulting from all legislation is made at the end of session which informs the budget request of the Dept.

## **REVENUE EXPLANATION**

Collections of the current 5¢ per milliliter tax generated \$744,000 in FY16 from wholesale and retail dealers combined. Thus, an additional 8¢ per milliliter tax has the potential to generate an additional \$1.190 million of tax, assuming tax-paid purchases remain at least the same as in FY16. These products appear to be a growing area of the tobacco/nicotine market, and some growth from FY16 through the fiscal note horizon is likely. However, the current tax has only been in place since August of 2015, providing an insufficient history upon which to base annual growth expectations.

In addition, dealers may opt to avoid the tax altogether by making more purchases online or out-of-state and not report those purchases. Even without avoidance behavior, remitters can distort the timing of additional tax receipts by stockpiling product before the rate increase goes not effect. These influences work against and/or distort the timing of the expected revenue increase above, and insufficient history of tax remitter behavior is available upon which to base an assessment of these potential responses.

The positive effect of underlying base growth and the negative response influences are offsetting to some degree, and the simple tax rate increase extrapolation is utilized or this fiscal note.

