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The original instrument was prepared by Carla S. Roberts. The following digest, which does not constitute a part of the legislative instrument, was prepared by Cathy Wells.

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SB 117 Reengrossed

DIGEST  
2017 Regular Session

Colomb

Present law provides that no insurance producer (also known as an insurance agent) shall sell any insurance policy in La. unless the insurance producer is licensed by the La. Department of Insurance.

Present law provides that insurance producers, or insurance agents, are to be licensed whether they are captive insurance producers (i.e. agents for only one insurance company) or non-captive insurance producers (i.e. agents whose agency contract with an insurance company establishes the insurance producer as an independent contractor with the ability to represent more than one insurance company).

Present law allows insurance companies to terminate the appointment of non-captive insurance producers (also known as an "independent insurance agent") with certain restrictions. Present law requires the insurance company to provide the insurance producer with 180 days' notice prior to the termination of the appointment, unless the termination is for cause. Present law further provides that the 180 days' notice does not apply to captive producers, surplus lines, non-captive producers writing life and annuity insurance policies, and certain contractual relationships.

Present law allows an insurer to terminate the non-captive insurance producer's appointment without notice under certain conditions for cause, including failure to maintain the agent's professional liability coverage required in the agency contract.

Proposed law retains present law and requires every non-captive insurance producer to maintain professional liability insurance or an errors and omissions policy which includes coverage for acts or omissions as an independent insurance producer and which policy is for the purpose of providing coverage for the benefit of the insured customers of the producer.

Proposed law retains present law but also requires every insurance producer, whether captive or non-captive, who sells insurance products in which the premiums, in whole or in part, are financed by an insurance premium finance company to maintain professional liability insurance or an errors and omissions policy which includes coverage for acts or omissions as an insurance producer and which policy is for the purpose of providing coverage for the benefit of the insured customers of the producer.

Present law provides that no person in this state shall engage in any trade practice which is defined to be an unfair method of competition or an unfair or deceptive act or practice in the conduct of the business of insurance, including the sale of insurance by an unauthorized insurer.

Proposed law provides that should any insurance producer fail to maintain professional liability

insurance, if required to do so by proposed law, such failure shall constitute an insurance unfair trade practice as provided for in present law.

Effective August 1, 2017.

(Amends R.S. 22:1570(B)(1)(intro para) and (i) and 1963; adds R.S. 22:1570.1)

#### Summary of Amendments Adopted by Senate

##### Committee Amendments Proposed by Senate Committee on Commerce, Consumer Protection, and International Affairs to the original bill

1. Requires minimum coverage of one million dollars.

##### Senate Floor Amendments to engrossed bill

1. Removes required minimum coverage amount.