Dept./Agy.: Revenue Subject: Prohibition of sales of certain vaping products		Analyst: Deborah Vivien							
Date: May 16, 2023	7:47 AM	Author: WHEAT							
		Sub. Bill For.:		R	EVISE	D			
		Proposed Amd.:							
and the second sec		Opp. Chamb. Action:							
Fiscal Office Fiscal Notes	Bill Text Version: ENGROSSED								
Office		Fiscal Note On: H	B 179	HLS	23RS	301			
Louisiana Legislative Fiscal	LEGISLATIVE FISC Fiscal Note								

TOBACCO/TOBACCO PRODUCTSEG DECREASE GF RV See NoteProvides relative to the sale of certain vapor products for electronic cigarettes and similar devices

<u>Current law</u> imposes a tax of \$0.05 per milliliter of consumable nicotine liquid solution or other material containing nicotine that is depleted as a vapor product is used. Vaping products are also subject to state sales tax. The proceeds primarily accrue to the state general fund.

Page 1 of 1

<u>Proposed law</u> prohibits the sale or service of consumable nicotine liquid solution or other material containing a characterizing flavor on or about any premises which sells tobacco products, alternative nicotine products or vapor products.

EXPENDITURES	<u>2023-24</u>	<u>2024-25</u>	2025-26	2026-27	2027-28	<u>5 -YEAR TOTAL</u>
State Gen. Fd.	\$0	\$0	\$0	\$0	\$0	\$0
Agy. Self-Gen.	\$95,000	\$77,000	\$77,000	\$77,000	\$77,000	\$403,000
Ded./Other	\$0	\$0	\$0	\$0	\$0	\$0
Federal Funds	\$0	\$0	\$0	\$0	\$0	\$0
Local Funds	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Annual Total	\$95,000	\$77,000	\$77,000	\$77,000	\$77,000	\$403,000
REVENUES	2023-24	2024-25	2025-26	2026-27	2027-28	5 -YEAR TOTAL
State Gen. Fd.	DECREASE	DECREASE	DECREASE	DECREASE	DECREASE	
Agy. Self-Gen.	\$0	\$0	\$0	\$0	\$0	\$0
Ded./Other	\$0	\$0	\$0	\$0	\$0	\$0
Federal Funds	\$0	\$0	\$0	\$0	\$0	\$0
Local Funds	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Annual Total						

EXPENDITURE EXPLANATION

Initially, the Office of Alcohol and Tobacco Control (ATC) indicated that enforcement efforts are currently accommodated in the budget, and no additional permits will be required. However, after publication of the fiscal note, ATC submitted a revised fiscal note response stating that this bill will require 4 additional agents at a total cost of \$381,000 in FY 24 and \$225,000-\$250,000 annually thereafter. The justification concerned enforcement efforts spread among the 30 agents at ATC that will take longer given the specific nature of the prohibited products as conducted by more than 7,000 businesses selling tobacco products.

The Legislative Fiscal Office does not concur that four agents are needed to implement this bill but concedes that one additional agent may alleviate the extra time requirements possible with enforcement of more nuanced product prohibitions as compared to existing efforts. To the extent one agent proves insufficient, additional resources may be required. The expense of one agent is valued from the submitted ATC figures divided by 4, which is rounded to \$95,000 in FY 24 and \$55,000 annually thereafter (plus 40% for related benefits). ATC indicates that self-generated revenue (SGR) is available to cover the additional expenses, which is substantiated by actual collections compared to appropriations over the last 5 years. As an agency allowed to retain SGR each year, ATC currently has about \$11.2 M in reserve and has collected an average of \$372,000 more than appropriated each year for the last 5 years. When comparing actual collections to actual spending through FY 22, ATC has added an average of \$1.1 M to reserves annually since FY 18.

REVENUE EXPLANATION

The bill will serve to reduce state general fund revenue by an amount equal to current excise and sales taxes collected on products that would no longer be allowed for sale. Current collections of excise tax on liquid nicotine are roughly \$5M per year and sales tax of an indeterminate amount is collected on the retail purchase of vaping products.

To the extent that these products contain characterizing flavors, defined in the bill as certain listed flavors other than tobacco, mint or menthol imparted prior to or during consumption, the sale prohibition would reduce state general fund. It is also not clear the extent to which consumers will instead buy vaping liquids or products that do not contain characterizing flavors, which would continue to be available.

The bill does not appear to address the availability of these products online as the sale and service prohibition in the bill is based on the premises of the sale. However, it is also not clear whether online vendors are in compliance with sales and excise tax remittance requirements.

