## **GREEN SHEET REDIGEST**

# HB 366 2024 Regular Session

Davis

### **REAL ESTATE: Provides relative to real estate.**

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### DIGEST

<u>Present law</u> provides that an "agent" means a licensee acting under the provisions of <u>present</u> and <u>proposed law</u> in a real estate transaction.

<u>Proposed law</u> adds that the <u>present law</u> definition of "agent" also applies to "real estate agent".

Present law provides that "commission" means the La. Real Estate Commission.

<u>Proposed law</u> adds that "commission" means the La. Real Estate Commission unless used in the context of compensation.

<u>Present law</u> provides that "individual real estate broker" means an individual person licensed as a real estate broker and does not mean a licensed corporation, limited liability company, or partnership licensed as a real estate broker.

<u>Proposed law</u> clarifies that "individual real estate broker" means a natural person licensed as a real estate broker and does not mean a licensed corporation, limited liability company, or partnership licensed as a real estate broker.

<u>Present law</u> provides that "listing agent" means a licensee who has obtained a listing of real estate to act as an agent for compensation.

<u>Proposed law</u> amends <u>present law</u> to define "listing agent" as an agent, as defined by <u>present</u> and <u>proposed law</u>, who has obtained a listing of real estate to act as an agent for compensation.

<u>Proposed law</u> defines "buyer agreement" as a written document signed by a broker and a buyer dictating the services to be provided by the broker to the buyer. Also defines "buyer" and "home".

Proposed law provides that a buyer agreement shall be executed between a broker and buyer.

(Amends R.S. 37:1431(2), (9), (13), and (15); adds R.S. 37:1431(35) and 1448.4)

#### Summary of Amendments Adopted by Senate

Committee Amendments Proposed by Senate Committee on Commerce, Consumer Protection, and International Affairs to the engrossed bill

- 1. Define "buyer agreement", "buyer", and "home".
- 2. Provide for buyer agreements in certain real estate transactions.
- 3. Make technical changes.