DIGEST

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HB 306 Original

2025 Regular Session

Green

Abstract: Authorizes additional means for insurance referrals and modifies prohibitions related to compensation.

<u>Present law</u> authorizes persons unlicensed to sell insurance to refer customers to individuals who sell or provide opinions or advice on insurance products. Authorizes referral by telephone number.

<u>Proposed law</u> retains <u>present law</u> and authorizes an entity to refer as described in <u>present law</u>. Further authorizes a person or entity to refer by email address or website or by direct referral to an insurance company and any affiliates or partners.

<u>Present law</u> prohibits a person's referral compensation in the form of a sales commission or on a basis connected to the customer's application for insurance.

<u>Proposed law</u> applies <u>present law</u> compensation provisions to entities providing referrals. Changes <u>present law</u> to prohibit compensation based on the referred person's eventual purchase of insurance. Otherwise retains <u>present law</u>.

(Amends R.S. 22:1598(A) and (B))