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#### HOUSE FLOOR AMENDMENTS

Amendments proposed by Representative Leger to Engrossed House Bill No. 696 by Representative Montoucet

### 1 AMENDMENT NO. 1

- 2 On page 1, line 2, after "R.S. 47:6007(B)," delete the remainder of the line, delete lines 3 and
- 4 in their entirety, and insert the following:
- 4 "(C)(1)(introductory paragraph), (c)(introductory paragraph) and (d),
- 5 (2)(introductory paragraph), (4)(introductory paragraph) and (f)(ii), (D)(1)(a),
- 6 (2)(b)(introductory paragraph), (c), and (d)(introductory paragraph), (3), (6), (7), and
- 7 (8), (E), and (F)(3), to enact R.S. 47:6007(C)(1)(e), (D)(9), and (F)(4), and 6030(G),
- 8 and to repeal R.S. 47:6007(D)(2)(a)(i)(ee), relative

# 9 <u>AMENDMENT NO. 2</u>

- On page 1, line 6, after "credit;" delete the remainder of the line and insert the following:
- "to provide for amounts of tax credits; to provide"

## 12 AMENDMENT NO. 3

- On page 1, delete line 9 in its entirety and insert "with respect to rulemaking; to provide
- 14 with"

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## 15 AMENDMENT NO. 4

- On page 1, line 16, after "R.S. 47:6007(B)," delete the remainder of the line, delete lines 17
- through 21 in their entirety, delete pages 2 through 9 in their entirety, and on page 10, delete
- lines 1 through 18 in their entirety, and insert the following:
- "(C)(1)(introductory paragraph), (c)(introductory paragraph) and (d), (2)(introductory paragraph), (4)(introductory paragraph) and (f)(ii), (D)(1)(a), (2)(b)(introductory paragraph), (c), and (d)(introductory paragraph), (3), (6), (7), and (8), (E), and (F)(3) are hereby amended and reenacted and R.S. 47:6007(C)(1)(e),
- 23 (D)(9), and (F)(4) are hereby enacted to read as follows:
- §6007. Motion picture investor tax credit

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- B. Definitions. For the purposes of this Section:
  (1) "Base investment" means cash or cash equiva
  - (1) "Base investment" means cash or cash equivalent investment made and used for production expenditures in the state for a state-certified production.
    - (2) "Below the line crewmember" means a person employed by a motion picture production company for a state-certified production that is not a producer, associate producer, coproducer, line producer, executive producer, director of photography, production designer, writer, actor, stunt performer, or other onscreen performer with spoken lines.
  - (3) "Box rental" means private property owned by an employee or individual contractor and leased to a state-certified production for use in Louisiana on a state-

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certified production, which is designated as additional income on a W-2 or 1099 federal income tax form.

- (3) (4) "Expenditure" means actual cash or cash equivalent exchanged for goods or services.
- (2) "Expended (5) "Expenditure in the state" means an expenditure to lease immovable property located in the state; an expenditure as compensation for services performed in the state; or an expenditure to purchase or lease tangible personal property from a source within the state where the transaction is subject to the state sales or lease tax provisions of Title 47 of the Louisiana Revised Statutes of 1950. A transaction that is subject to the state sales or lease tax provisions of Title 47 of the Louisiana Revised Statutes of 1950 shall include transactions which are also subject to a statutory exclusion or exemption.
- (4) (6) "Headquartered in Louisiana" means a corporation incorporated in Louisiana or a partnership, limited liability company, or other business entity domiciled and in Louisiana and having its principal place of business in Louisiana. An entity shall not be deemed to be headquartered in Louisiana for the purpose of producing nationally or internationally distributed motion pictures as defined in this Section. if it is controlled, directly or indirectly, by a nonresident individual or entity.
- (5) (7) "Motion picture" means a nationally or internationally distributed feature-length film, video, television pilot, television series, television movie of the week, animated feature film, animated television series, or commercial made in Louisiana, in whole or in part, for theatrical or television viewing. The term "motion picture" shall not include the production of television coverage of news and athletic events.
- (6) (8) "Motion picture production company" means a company engaged in the business of producing nationally or internationally distributed motion pictures as defined in this Section. Motion picture production company shall not mean or include any company owned, affiliated, or controlled, in whole or in part, by any company or person which is in default on a loan made by the state or a loan guaranteed by the state, nor with any company or person who has ever declared bankruptcy under which an obligation of the company or person to pay or repay public funds or monies was discharged as a part of such bankruptcy.
- (7) (9) "Office" means the Governor's Office of Film and Television Development until August 15, 2006; thereafter, the term "office" means the office of entertainment industry development in the Department of Economic Development provided for in R.S. 51:938.1.
- (8) (10) "Payroll" means all salary, wages, and other compensation, including benefits paid to an employee for services relating to a state-certified production and taxable in this state. However, "payroll" for purposes of the additional tax credit for Louisiana-resident payroll shall exclude any portion of an individual salary in excess of one million dollars.
- (11) "Post-production work" means film or digital dailies, editorial services, providing post-production facilities, color correction, sound and music editing, rerecording and mixing, post-production lab services, title sequence creation, animation, transfer of film to tape or digital format, sound synchronization, foley, and visual effects.
- (9) (12) "Production expenditures" means preproduction, production, and qualified postproduction expenditures in this the state directly relating to a state-certified production, including without limitation the following: set construction and operation; wardrobes, makeup, accessories, and related services; costs associated with photography and sound synchronization, lighting, and related services and materials; editing and related services; rental of facilities and equipment; leasing of vehicles; costs of food and lodging; digital or tape editing, film processing, transfer of film to tape or digital format, sound mixing, special and visual effects; financing and interest costs if such financing or loan is obtained from a financier headquartered in Louisiana; and payroll. This term shall include the cost of customization or custom development of a tangible good specifically designed for use by a state-certified production in Louisiana if the customization services are performed in Louisiana. This term shall not include expenditures for marketing and distribution,

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non-production nonproduction related overhead, amounts reimbursed by the state or any other governmental entity, costs related to the transfer of tax credits, amounts that are paid to persons or entities as a result of their participation in profits from the exploitation of the production, the application fee, box or kit rentals paid to an individual who is not a Louisiana resident for the use of property that does not originate from a source within the state, or state or local taxes.

- (13) "Qualified post-production expenditures" means only such costs that are attributable to the use of tangible property or the performance of post-production services by a qualified post-production facility within the state and related to a statecertified production. This shall include only those costs and their pro rata portions which occur directly within the state, no cost or salary which is incurred outside of Louisiana can be considered eligible; thus services contracted to subsidiaries, third party companies, satellite offices or individuals performing the work outside the state are not qualified post-production costs. A production company claiming qualified post-production expenditures must sign a statement attesting that, to the best of its knowledge, all services being submitted as eligible meet the requirements of this Paragraph. Additionally, it shall be required that the qualified post-production facility performing the claimed post-production services must sign a statement attesting that all claimed qualified post-production expenditures meet the requirements of this Paragraph. Should it be found that a post-production facility fradulently misrepresents the eligibility of expenditures, such post-production facility shall be deemed ineligible to serve as a qualified post-production facility for a period of eighteen months.
  - (14) "Qualified post-production facility" means:
- (a) For state-certified productions with a total base investment of more than one million dollars, a permanent facility located within the state which is designed for the performance of post-production work, at which all necessary equipment is maintained on a permanent basis, and which meets either of the following criteria:
- (i) If used for picture-based post-production, it contains a minimum of two thousand five hundred square feet of workable space, and has a minimum of four full-time employees.
- (ii) If used for sound-based post production, it contains a minimum of one thousand two hundred fifty square feet of workable space, and it maintains a minimum of two full-time employees.
- (b) For state-certified productions with a total base investment of one million dollars or less, a facility located within the state which is designed for the performance of post-production work, at which all necessary equipment is maintained on a permanent basis, and which meets either of the following criteria:
- (i) If used for picture-based post-production, it contains a minimum of one thousand two hundred fifty square feet of workable space, and has a minimum of two <u>full-time employees.</u>
- (ii) If used for sound-based post production, it contains a minimum of seven hundred fifty square feet of workable space, and it maintains a minimum of one fulltime employee.
- (c) A production which performs post-production services on its own behalf shall be exempt from the requirement to use a qualified post-production facility; provided, however, expenditures shall ony be eligible for earning tax credits under the cost-recovery method of accounting.
- (10) (15) "Resident" or "resident of Louisiana" means a natural person domiciled in the state who has a driver's license issued by the state of Louisiana, and who can provide either a utility bill or real property lease which indicates the same address as that on the driver's license, and which document is dated at least six months and no more than one year prior to employment. A person who maintains a permanent place of abode within the state and spends in the aggregate more than six months of each year within the state shall be presumed to be domiciled in the
- (11) (16) "Secretary" means the secretary of the Department of Economic Development.

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- (12) (17) "Source within the state" means <u>a resident, corporation,</u> partnership, limited liability company, or other business entity, or division or <u>subsidiary thereof, with</u> a physical facility in Louisiana, operating with posted business hours and employing at least one full-time equivalent employee.
- (18) "Special events" means an event that occurs irrespective of filming, such as Mardi Gras, music festivals, concerts, or other similarly situated events.
- (19) "Special event production expenditures" means only costs directly related to filming the special event.
- (20) For state-certified productions receiving initial certification on or after January 1, 2014, costs that are indirectly related to filming shall not qualify for tax credits. Such indirect costs shall include, but not be limited to, artist compensation for festival or concert appearances or costs associated with the usual activities of a reality show or documentary.
  - (13) (21) "State" means the state of Louisiana.
- (14) (22) "State-certified production" shall mean a production approved by the office and the secretary which is produced by a motion picture production company domiciled and headquartered in Louisiana and which has a viable multimarket multimarket commercial distribution plan.
  - C. Investor tax credit; specific productions and projects.
- (1) There is hereby authorized a tax credit against state income <u>, corporation franchise</u>, severance and sales and use tax for Louisiana taxpayers for investment in state-certified productions. The tax credit shall be earned by investors at the time expenditures are made by a motion picture production company in a state-certified production. However, credits cannot be applied against a tax or transferred until the expenditures are certified by the office and the secretary. For state-certified productions, expenditures shall be certified no more than twice during the duration of a state-certified production unless the motion picture production company agrees to reimburse the office for the costs of any additional certifications. The tax credit shall be calculated as a percentage of the total base investment dollars certified per project.

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- (c) For state-certified productions approved by the office and the secretary on or after July 1, 2009, but before January 1, 2014:
- (d) For state-certified productions approved by the office and the secretary on or after January 1, 2014:
- (i) If the total base investment is greater than three hundred thousand dollars, each motion picture production company shall be allowed a tax credit of thirty percent of the base investment made by that motion picture production company excluding any portion of the base investment that is expended on payroll for below the line crewmembers that are not residents of Louisiana.
- (aa) To the extent that base investment is expended on payroll for Louisiana residents employed in connection with a state-certified production, each motion picture production company shall be allowed an additional tax credit of five percent of such payroll; however, if such payroll contains compensation to any individual which exceeds one million dollars, this additional credit shall exclude any compensation for that individual that exceeds one million dollars.
- (bb) To the extent that base investment is expended on payroll for below the line crewmembers that are not residents of Louisiana employed in connection with a state-certified production, each motion picture production company shall be allowed a tax credit of twenty percent of such payroll.
- (ii) If the total base investment is greater than fifty thousand dollars, but less than three hundred thousand dollars, each investor who can prove Louisiana residency for a minimum of three years shall be allowed a tax credit for thirty percent of the base investment made by that investor.
- (d) (e) Motion picture investor tax credits associated with a state-certified production shall never exceed the total base investment in that production.
- (2) The credit shall be allowed against the income <u>, corporation franchise</u>, <u>severance</u>, <u>and sales and use</u> tax for the taxable period in which the credit is earned

or for the taxable period in which initial certification authorizes the credit to be taken. If the tax credit allowed pursuant to this Section exceeds the amount of such taxes due for such tax period, then any unused credit may be carried forward as a credit against subsequent tax liability for a period not to exceed ten years.

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(4) Transferability of the credit. Any motion picture tax credits not previously claimed by any taxpayer against its income <u>.corporation franchise</u>, <u>severance</u>, <u>and sales and use</u> tax may be transferred or sold to another Louisiana taxpayer or to the office, subject to the following conditions:

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(f) \* \* \* \*

D. Certification and administration.

(ii) For projects which receive initial certification on and after July 1, 2009, the investor <u>or motion picture production company</u> who earned the motion picture investor tax credits pursuant to such certification may transfer the credits to the office for eighty-five percent of the face value of the credits in accordance with the procedures and requirements of Item (i) of this Subparagraph.

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(1)(a) The secretary of the Department of Economic Development and the office shall determine through the promulgation of rules the minimum criteria that a project must meet in order to qualify according to this Section. The secretary, the office, and the division of administration shall determine through the promulgation of rules the minimum criteria that a project must meet in order to qualify according to this Section. However, rulemaking authority shall not extend to the setting of a specific cap, proportion, percentage, or similar limit or restriction with regard to the scope or qualification of production expenditures as defined in this Section. The qualification of production expenditures shall be confirmed through the audit process associated with final certification as provided for in Subparagraph (2)(d) of this Subsection.

(2) \* \* \*

(b) If the application is incomplete, additional information may be requested prior to further action by the office or the secretary of the Department of Economic Development. An application fee shall be submitted with the application based on the following:

\* \* \*

- (c) The office and the secretary shall submit their initial certification of a project as a state-certified production to investors both the motion picture production company and to the secretary of the Department of Revenue indicating. The initial certification shall indicate the total base investment which shall be expended in the state on the state-certified production. The initial certification and shall include a unique identifying number for each state-certified production.
- (d) Prior to any final certification of the state-certified production, the motion picture production company shall submit to the office and the secretary an audit of the production expenditures certified by an independent certified public accountant as determined by rule. The office and the secretary shall review the audit, and the production expense details, and may require additional information needed to make a determination. Upon approval of the audit, the office and the secretary shall issue a final tax credit certification letter indicating the amount of tax credits certified for the state-certified production to the investors motion picture production company. The rules required by this Subparagraph shall, at a minimum, require that:
- (3) The secretary of the Department of Revenue, in consultation with the office and the secretary of the Department of Economic Development shall promulgate such rules and regulations as are necessary to carry out the intent and purposes of this Section in accordance with the general guidelines provided herein. However, rulemaking authority shall not extend to the setting of a specific cap,

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proportion, percentage, or similar limit or restriction with regard to the scope or qualification of production expenditures as defined in this Section. The qualification of production expenditures shall be confirmed through the audit process associated with final certification as provided for in Subparagraph (2)(d) of this Subsection.

- (6) Prior to any final certification of a state-certified production, the motion picture production company applying for the credit must ensure and be able to demonstrate that all taxes related to production expenditures paid to an individual, or to a loan out, personal services corporation, professional employer organization, or employee leasing company for the services of an individual that are performed in this state are withheld and paid to this state pursuant to R.S. 47:112. Any amounts so withheld shall be deemed to have been withheld by the loan out, personal services corporation, professional employer organization, or employee leasing company on wages paid to its employees for services performed in Louisiana.
- (6) (7)(a) With input from the Legislative Fiscal Office, the office shall prepare a written report to be submitted to the Senate Committee on Revenue and Fiscal Affairs and the House of Representatives Committee on Ways and Means no less than sixty days prior to the start of the Regular Session of the Legislature in 2007, and every second year thereafter. The report shall include the overall impact of the tax credits, the amount of the tax credits issued, the number of net new jobs created, the amount of Louisiana payroll created, the economic impact of the tax credits and film industry, and any other factors that describe the impact of the program.
- (b) For the year 2015, the report shall include a long term strategic plan for the development of an indigenous self-sustaining entertainment industry and shall include recommendations for legislative and policy changes that will help reduce industry dependence on tax credits and government subsidy.
- (c) The long-term plan with recommendations shall be developed by a committee of industry experts named "The Entertainment Industry Advisory Committee", hereafter referred to as "committee". The committee shall meet a minimum of eight times without compensation and will convene no later than December 1, 2013. The committee's final report shall be due to the office, the House Committee on Ways and Means, and the Senate Committee on Revenue and Fiscal Affairs no later than February 1, 2015.
- (d) The committee shall be appointed by the secretary of the Louisiana Department of Economic Development and shall be composed of the following:
  - (i) The director of the Office of Entertainment Industry Development;
- (ii) The secretary of the Department of Economic Development, or his designee:
- (iii) The chairman of the House Committee on Ways and Means, or his designee;
- (iv) The chairman of the Senate Committee on Revenue and Fiscal Affairs, or his designee;
  - (v) An economist with the Legislative Fiscal Office;
- (vi) Three representatives of the entertainment business community selected from a list provided by the Louisiana Film and Entertainment Association;
- (vii) A representative of the banking or investment community with experience in film financing, start up investment or intellectual property selected from a list provided by the Louisiana Bankers Association;
- (viii) A representative from a Louisiana university which offers degreed programs in at least two of the following areas: film, music business, animation, video game development, or dramatic arts.
- (e) Any expenses incurred by the committee for research, facilitation, or compilation of the strategic plan may be paid from the Entertainment Promotion and Marketing Fund, but shall not exceed a total of twenty-five thousand dollars.
- (7) (8) The Department of Economic Development may request an additional audit of the expenditures submitted by the motion picture production company at the cost of the motion picture production company.

- (8) (9) As a condition for receiving certification of tax credits under this Section, state-certified productions may be required to display an animated <u>a</u> state brand or logo, or both, which includes a fleur de lis as prescribed by the secretary of the Department of Economic Development as long as the <del>animated</del> state brand or logo is not contrary to any rule or regulation of the Federal Communications Commission.
- E. Recapture of credits. If the office finds that monies for which an investor a motion picture production company received tax credits according to this Section are not invested in and expended with respect to a state-certified production within twenty-four months of the date that such credits are earned, then the investor's then the motion picture production company's state income tax for such taxable period shall be increased by such amount necessary for the recapture of credit provided by this Section.
  - F. Recovery of credits by Department of Revenue.

- (3) No tax credits transferred to another Louisiana taxpayer pursuant to this Section shall be subject to recovery or recapture. Once tax credits are granted and issued, the office and Department of Revenue shall have no right, except in the case of possible material misrepresentation or fraud, to conduct any further or additional review, examination, or audit of the production expenditures for which such tax credits were granted. The sole and exclusive remedy of the office and Department of Revenue shall be to seek collection of the amount of such tax credits from the entity that committed the fraud or misrepresentation.
- (3) (4) The provisions of this Subsection are in addition to and shall not limit the authority of the secretary of the Department of Revenue to assess or to collect under any other provision of law."